



# Make Every Shot Count

# 2025

# 2025 DPA JAN/SAN BUYING CONFERENCE Make Every Shot Count

## Additional Information for Distributors

### Conference Start/Ending Times for Distributors

Please plan to arrive on Sunday, May 4th and depart on Wednesday, May 7th.

The show will kick off on Monday, May 5th at approximately 8:00 a.m. The conference will conclude on Tuesday, May 6th at approximately 5:30 p.m. Please see a more detailed schedule on the inside of this brochure.

### Distributor Protocol

Since rotation meetings are structured so that each distributor has the opportunity to meet with every supplier, distributors must plan to attend **ALL** rotations. If you are attending multiple shows (i.e. Safety or Industrial), your company will need to have at least one attendee present in each of those halls for the duration of the conference. All shows will take place simultaneously in separate halls.

### Special Promotions

DPA distributors who attend the conference will receive special offers from our exhibiting suppliers. These show special promotions will be emailed to you a few weeks before the show. Cash prizes will be awarded to distributors who place orders with the most suppliers and the largest volume of orders at the show.

### Dance Card

At the conference, all distributors will receive a dance card with a list of suppliers that are exhibiting. Each supplier must initial your card during the rotation meetings to show that you met with them at their booth. At the end of the conference, your dance card will be collected by a DPA staff member.

## Additional Information for Exhibitors

### Conference Start/Ending Times for Suppliers

Registration will be held from 3:00-6:00 p.m. on Sunday, May 4th and from 7:00-9:00 a.m. on Monday, May 5th. Suppliers may set up exhibits from 6:00-10:00 p.m. on Sunday, May 4th and from 7:00-9:00 a.m. on Monday, May 5th.

Rotation meetings will begin promptly at 8:45 a.m. on Monday, May 5th. Rotations will be held every day and conclude at approximately 5:30 p.m. on Tuesday, May 6th.

### Exhibit Booth

Each 8x10' exhibit booth will be set with an 8' high back drape and 8' high side drapes; an identification sign; one 6' draped table; four chairs; and one wastebasket. Drape colors: burgundy and white. **Carpet will be provided.**

In early March, DPA and the Exhibit Provider will distribute information to suppliers about how to ship materials to the conference and also about the other services that can be requested.

## Registration Form Enclosed!

## Registration Deadline: February 21, 2025



# May 4-6, 2025 Omni ChampionsGate Resort Orlando, FL

## REGISTER TODAY!





# Make Every

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The **Omni Orlando Resort at ChampionsGate** will be the meeting place for our 2025 **"Make Every Shot Count"** Conference. DPA suppliers will be exhibiting their latest products and meeting face-to-face with each DPA distributor attendee. Exclusive promotions will be available for all distributors that place orders during the show. This is the perfect time to connect with distributors and manufacturers of janitorial and sanitary supplies. You can't afford to miss it!

DPA's Janitorial, Safety, & Industrial shows will take place simultaneously (in three separate exhibit halls). This means that in addition to the Janitorial show, you will also have an opportunity to network with distributors and vendors in the Safety & Industrial product categories throughout the course of the conference.

**We look forward to seeing you at  
DPA's 2025 "Make Every Shot Count" Conference!**

### TENTATIVE SCHEDULE

(Please note, this is a tentative schedule. You will receive a final schedule prior to the conference.)

#### SUNDAY, MAY 4

3:00 p.m. – 6:00 p.m.  
6:00 p.m. – 7:00 p.m.  
6:00 p.m. – 10:00 p.m.

#### ARRIVAL

Registration  
DPA Cocktail Reception  
Supplier Setup of Exhibits

#### TUESDAY, MAY 6

8:00 a.m. – 9:00 a.m. Breakfast & Keynote  
9:00 a.m. – 10:45 a.m. Rotations – Session 3  
10:45 a.m. – 11:00 a.m. Morning Break  
11:00 a.m. – 12:30 p.m. Rotations – Session 3  
12:30 p.m. – 2:00 p.m. Awards Luncheon  
2:00 p.m. – 3:45 p.m. Rotations – Session 4  
3:45 p.m. – 4:00 p.m. Afternoon Break  
4:00 p.m. – 5:30 p.m. Rotations – Session 4  
5:30 p.m. Conclusion of Show

#### MONDAY, MAY 5

7:00 a.m. – 8:30 a.m.  
7:00 a.m. – 8:30 a.m.  
7:00 a.m. – 8:30 a.m.  
8:00 a.m. – 8:30 a.m.  
8:45 a.m. – 10:30 a.m.  
10:30 a.m. – 10:45 a.m.  
10:45 a.m. – 12:15 p.m.  
12:15 p.m. – 1:30 p.m.  
1:30 p.m. – 3:00 p.m.  
3:00 p.m. – 3:15 p.m.  
3:15 p.m. – 5:00 p.m.  
5:00 p.m. – 6:00 p.m.  
7:00 p.m. – 10:00 p.m.

Registration  
Supplier Late Setup of Exhibits  
Breakfast  
Welcome & Overview (ALL)  
Rotations – Session 1  
Morning Break  
Rotations – Session 1  
Lunch  
Rotations – Session 2  
Afternoon Break  
Rotations – Session 2  
Distributor Round Tables  
Welcome Party & Dinner  
*Eagles Edge at ChampionsGate*

**Registration Form Enclosed!**  
**Registration Deadline**  
**February 21, 2025**

### HOTEL INFORMATION

The **Omni Orlando Resort at ChampionsGate** is about 30 minutes from the Orlando International Airport (MCO). The Omni is conveniently located near theme parks and other attractions with on-site golf courses, restaurants, pools, and many other activities.

**DPA's Welcome Party** on Monday evening will take place at Eagles Edge which is conveniently located on the hotel property. Swing some golf clubs in one of 30 state-of-the-art hitting bays. Come celebrate DPA's 25th anniversary with dinner, drinks & live entertainment. You will not want to miss this party!

DPA group room rates for **Single/Double Occupancy** are **\$269.00 per night** plus applicable sales tax & \$25 per day discounted resort fee (Distributors: Please see your registration form for a special offer). Reservations are subject to availability and room type after the **March 21st** cut-off date. Check-in time is 4:00 p.m. and check-out time is 11:00 a.m.

Please make your hotel reservations by calling Omni Central Reservations at **(800) THE-OMNI (800-843-6664)** under **DPA Buying Group** or by using this link:  
<https://bookings.omnihotels.com/event/orlando-championsgate/dpa-2025-conference>

The cutoff date to receive the group rate is **March 21, 2025**. Don't forget to mention that you are part of **DPA Buying Group** to receive the special group price.



### GROUND TRANSPORTATION

The Omni Orlando Resort at ChampionsGate is approx. 30 minutes from the Orlando International Airport (MCO). Taxis, rideshare, and rental cars are available at the airport.

### WEATHER

Average temperatures in May are in the 80's during the day and in the 70's during the evening.

### ATTRACTIONS

Please go to [www.VisitOrlando.com](http://www.VisitOrlando.com) for a complete list of attractions.

### WHAT TO WEAR

- Business casual during the day
- Please bring a sweater or jacket for cool evenings



**Registration Deadline: February 21, 2025**